



# Business Opportunity School for Success

## BOSS Program



Artwork by Rohan Srinivasan



# Kyla Parkins

Transition and Young Adult  
Program Manager,  
The Arc of Spokane

*Color Galaxy* by Rohan Srinivasan







# Bethany Johnson

Regional Transition Consultant,  
Division of Vocational  
Rehabilitation (DVR)

*Color Galaxy* by Rohan Srinivasan





# Agenda

- Partnership with DVR
- Overview of Pre-ETS
- BOSS: Pilot session in the summer of 2019
- Adapting to COVID-19 : Winter session 2021





# Partnership with DVR

Overview of Pre-Employment  
Transition Services

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# What are Pre-ETS? (1 of 2)

From [DVR's Pre-Employment Transition Services website](#):

- “A coordinated set of activities, designed with an outcome-oriented process, which promotes movement from school to post-school activities organized in collaboration with local school staff;
- Available to enhance and support secondary education transition planning, not replace or supplant transition requirements;
- Intended to work toward alignment of the student’s IEP and/or High School and Beyond Plan goals;”

(Division of Vocational Rehabilitation: High School Transition)



# What are Pre-ETS? (2 of 2)

From [DVR's Pre-Employment Transition Services website](#):

- “Coordinated activities that are based upon the individual student’s needs, taking into account the student’s skills, abilities, preferences and interests;
- Must be provided on the basis of individual need
- The five required pre-employment transition services are not mandated to be provided to each student with a disability if all the activities are not necessary; and
- Are services that support the student’s informed choice for participation”

(Division of Vocational Rehabilitation: High School Transition)



# Pre-ETS

From [DVR's Pre-Employment Transition Services website](#):

## **Job Exploration**

- Students explore the world of work and learn more about their interests, abilities and future goals.

## **Post Secondary Education Counseling**

- Students receive guidance on how to gain education and/or technical training past high school.

## **Self-Advocacy**

- Students develop the skills necessary to flourish in work and everyday life.

## **Workplace Readiness Training**

- Students learn what it takes to work in the real world, including job related independent living skills.

## **Work-Based Learning**

- Students have the opportunity to gain work experience prior to graduation.

**(Division of Vocational Rehabilitation:  
High School Transition)**





# Eligibility for Pre-ETS

From [DVR's Pre-Employment Transition Services website](#):

- Students who are:
- “enrolled in a secondary, postsecondary, or other recognized education program”
- “no younger than the earliest age for the provision of transition services under Individuals with Disabilities Education Act (IDEA); and/or Washington Administrative Code in relation to “appropriate measurable postsecondary goals based upon age-appropriate transition assessments related to training, education” [Typically ages 16 through 21]”
- “eligible for, and receiving, special education or related services under Part B of the Individuals with Disabilities Education Act (IDEA), or is an individual with a disability, for purposes of section 504 of the Rehabilitation Act of 1973 [Students who have an IEP, a 504 plan, or a documented disability]”

(Division of Vocational Rehabilitation: High School Transition)



# Pre-ETS Information- Five Required Areas

- [Job exploration counseling](#)
- [Work-based learning experiences](#)
- [Counseling on opportunities for enrollment in comprehensive transition or postsecondary educational programs](#)
- [Workplace readiness training](#)
- [Instruction in self-advocacy](#)

[Additional Pre-ETS info on the WINTAC Website](#)



# Find Regional Transition Consultants and School Transition Counselors

- [Regional Transition Consultants](#)
- [School Transition Counselor](#)





# Why?

- Expanding the options for students with disabilities beyond traditional employment
- Resume building
- Building confidence in skills and potential
- Social connections



# BOSS Program Overview

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# Business Opportunity School for Success

- An introduction to entrepreneurship
- Work readiness training focused on basic business concepts
- New Hire Orientation
- Paid work-based learning in the community



# Work Readiness Training



- Educational workshops on basic business concepts
- Topics include: budgeting, supply and demand, customer service, marketing, etc.



# Work Readiness Training



- Activities to engage different kinds of learners





# Work Readiness Training

- Guest speakers from the community
  - Associated Industries
  - Spokane Federal Credit Union
  - Snap



Pictured: Nancy Hines, Associate Vice President of University Marketing & Communications at Whitworth University



# Work Based Learning

- New Hire Orientation (paid work based learning begins)
- Students involved in every aspect of product development:
  - Brainstorming
  - Production
  - Marketing
  - Selling





# Work Based Learning: Production





# Work Based Learning: Selling



Fairwood Farmers Market



South Perry Farmers Market



# Celebration

- Students and their families
- Award ceremony
- Slideshow







# BOSS Winter 2021

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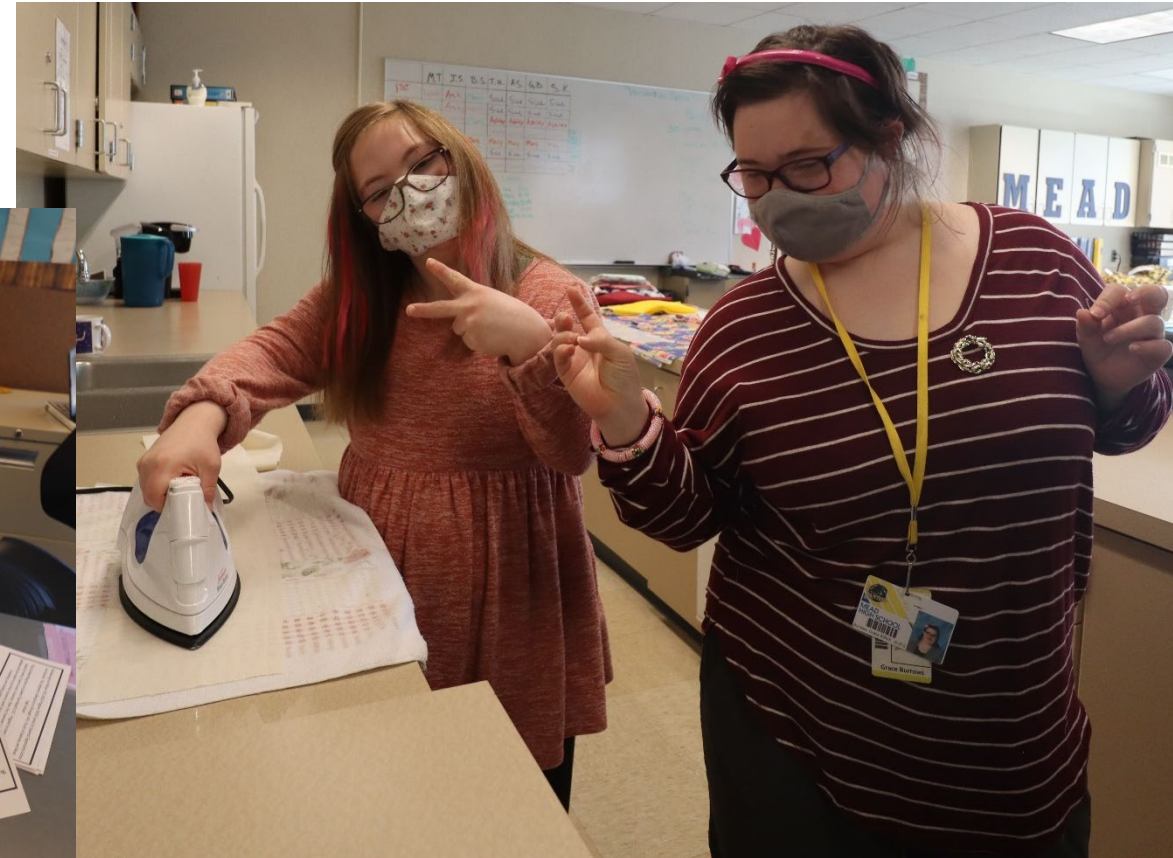
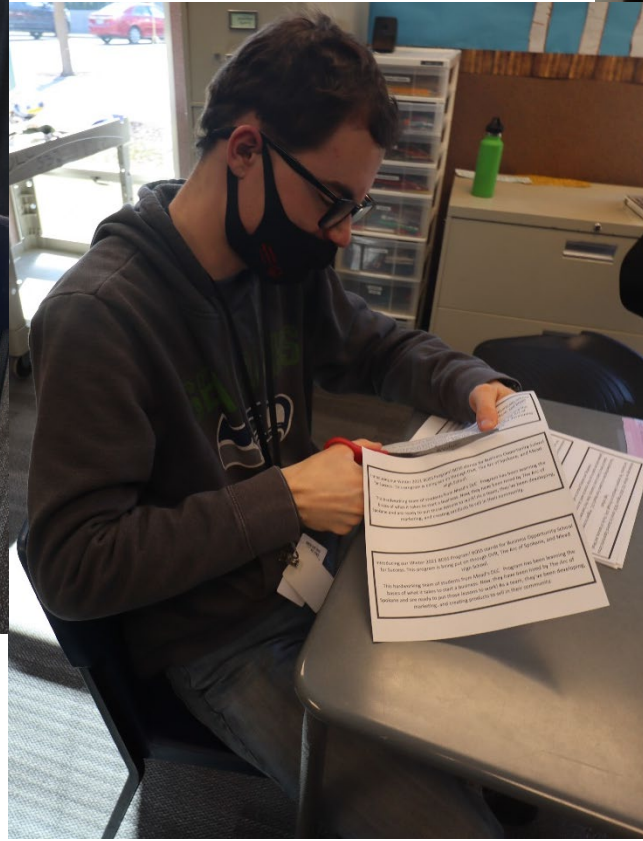
# Pivoting during COVID-19

- Small group
- One class at Mead HS
- Selling online and at school





# Work Based Learning: Production





# Work Based Learning: Selling

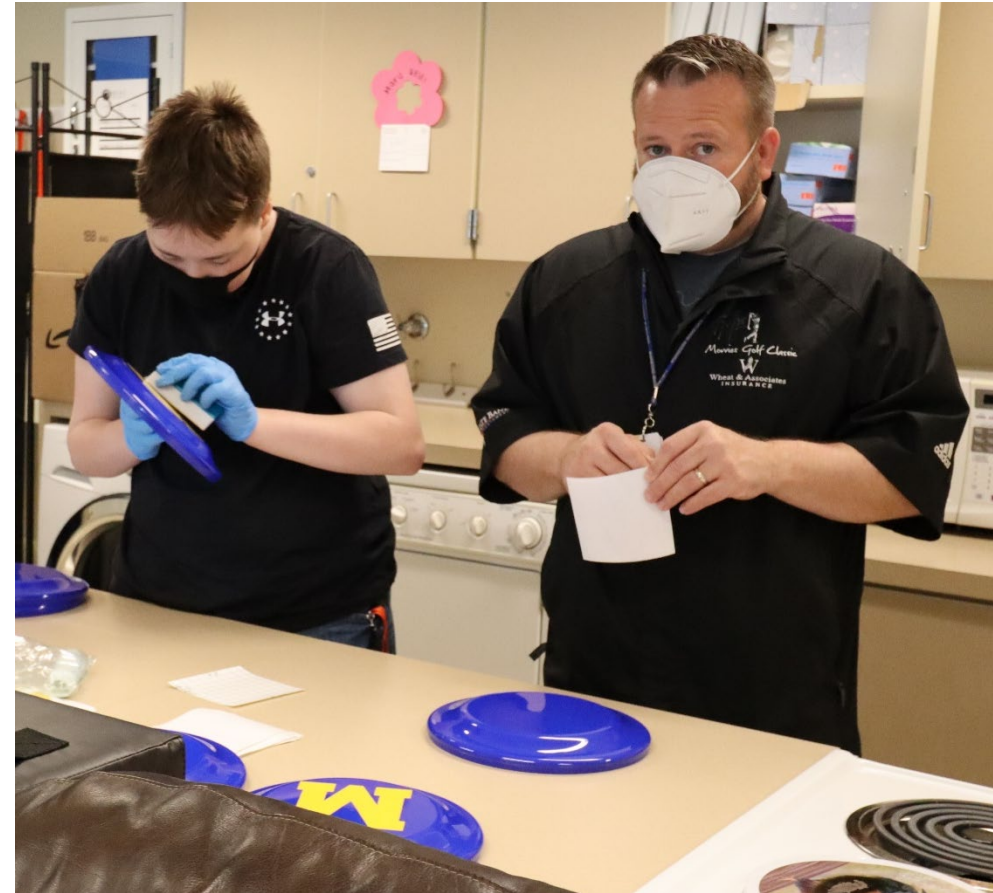




# Feedback

“Overall the program is legit. The base idea teaches how to be an entrepreneur. The students bought into the program. They profited by selling good products. They learned how to market and sell.”

– Fred, paraeducator





# Feedback

“The program was invaluable for my students especially during this covid year. All the skills developed or improved will benefit them as they transition out of high school.”

-Mr. Thomas, educator



BOSS - Winter  
2021



# BOSS Moving Forward

- Current session = June 2021-August 2021
  - Combining the best of both previous versions
    - Markets: Hillyard, Fairwood, and Emerson-Garfield
    - Smaller groups
    - Reintegrating field trips/more interactivity as safely allowed

# Questions? Feel free to contact us!

Bethany Johnson

[bethany.johnson@dshs.wa.gov](mailto:bethany.johnson@dshs.wa.gov)

509-440-1288

Kyla Parkins

[kparkins@arc-spokane.org](mailto:kparkins@arc-spokane.org)

281-935-2160